Reflection        Name: Leven Barney                      Total Points: 100

Every week in this class, you will reflect on your learning. Your participation in the summary is a summation of your answers the following questions. The questions are categorized on the difficulty of depth. Each question you answer is worth that many points; when you are done answering the questions, give yourself a total score based on the rubrics and provide justification in one sentence. You can only use each question once.

Please answer a subset of the following questions:

* 5 pts Questions**Affect: (What?, So What?...Return, Report, Reflect and Regroup.)**
  + **What? (Return and Report)**
* What did I do to prepare for class this week?

In order to prepare for class this week, I researched this week’s topic which was influence.

* What topics were studied this week, and what are their definitions?

This week we studied influence. We discovered how influence can play an essential role in almost every career.

* 10 pts Questions **Behavior: (What now?...my ideas are starting to emerge!)**
  + - How would you explain this week's topics to a person not in this class?

Influence is an ability to have an effect on someone’s character, behavior, or development. Influence can be positive or negative.

* 20 pts Questions **Cognitive: (Wow, I learn?... Ok that is deep!)**
  + - Why is this week's topic important for teamwork?

Influence plays a pivotal part in teamwork. A great leader can keep a group together and help the group reach their full potential. It is through strong influence that leaders can be great.

* + - How do plan on contributing to the team, besides completing your tasks?

I would like to help the team to reach their full potential. I can do this by checking on them every step of the way to find out how they are doing. I also will help answer any of their questions to the best of my ability.

* + - How does your experience relate to other experiences you have had?

My experience with influence is strong. I am easily influenced to buy things. I am also easy to influence to go and do things as long as it falls in line with my standards.

* + - Tell me about what you taught someone? And what did they learn, that they didn’t know before?

I taught my cousin about how influence plays a strong role in marketing. Marketers often use highly intelligent persuasion tactics to influence us to buy their goods. He learned how he can avoid falling for these sneaky tactics and some of the signs of these said tactics.